



#### **ABOUT THE FACE FOUNDATION**

The Foundation for Animal Care and Education (FACE) is a not-for-profit 501(c)(3) public charity that provides financial grants for animal owners who are unable to afford the cost of their pet's emergency or critical care.

#### WHAT WE DO

We give financial grants for San Diego County pets in need of life-saving veterinary care. FACE has directly **saved the lives of over 3,000 pets** and provided assistance to thousands of families.



#### THE PROBLEM

Each year, many animals are brought to their veterinarian with life-threatening conditions. Sadly, many owners cannot afford the critical care their beloved pets need to survive. They are typically left with only one choice — euthanasia. This term is called economic euthanasia: when a treatable animal is put down simply because the medical treatment is unaffordable.

FACE's **Save A Life Program** was created to address the tragedy of economic euthanasia. What started out as a vision to stop the surrender and euthanasia of beloved family pets has become a supportive center where families in crisis can get a helping hand to save their pets' lives.

#### **WHO WE HELP**

FACE grantees are typically low-income families, senior citizens, veterans, military families, students, disabled individuals, or hard-working families and individuals who struggle to survive paycheck to paycheck. We carefully screen applicants (including the requirement of proof of income) to ensure we are helping those who are truly in need of assistance.

#### **HOW FACE OPERATES**



FACE proudly works with over 183 veterinary hospitals throughout San Diego County. Veterinary partners make FACE's work possible by generously discounting their services for qualified FACE patients by at least 25%, and helping to fundraise whenever possible.

**FACE relies solely on donations** to continue providing access to life saving veterinary care and to enhance and preserve the quality of life for these loving pets.

Contact us: 858-450-3223 | grants@face4pets.org | www.face4pets.org | EIN #: 20-5333261



#### **KEY FACTS ABOUT FACE**







Adonis

Oliver

Lily

- To date, FACE has given over \$6 million in grants to pets in need through our Save-A-Life program. Grants are administered directly to the veterinary partner hospital upon completion of treatment.
- FACE funding comes from individual, foundation and corporate donations.
   As the only nonprofit of our kind in San Diego County, the need for our services and support is growing rapidly.
- FACE has strong relationships with the majority of San Diego's veterinary hospitals. Over \$2.9 million has been given to FACE in the form of discounts for grantee treatment through the 183 veterinary hospitals that FACE works with.
- FACE's board is made up of 10 dedicated community leaders and veterinarians. FACE has a small team of staff members who assist in the day-to-day running of the organization, along with volunteers and interns.
- FACE operates with six full-time staff members (the Executive Director, Director of Development, Animal Grants Manager, Communications & Projects Manager, Gifts & Education Manager, and Projects & Community Engagement Coordinator) and one part-time staff member (Animal Grants Assistant)

#### **OTHER PROGRAMS**

#### **Education**

FACE offers fun and educational animal-focused education classes for youth throughout the San Diego community. Lesson plans include basic pet care, careers in the animal welfare fields, and the importance of spaying or neutering pets. We also offer free educational webinars for adults with helpful information about dermatology, dealing with pet loss, and more. To date, we have reached over 2,250 students.

#### **Community Outreach**

As a compliment to the Save A Life program, FACE offers multiple community outreach programs for individuals and families in need of care for their pets. FACE's largest community outreach program, Homeless Outreach, has served over 900 pet owners and directly serviced over 175 pets with free exams and flea medications.



Contact us: 858-450-3223 | grants@face4pets.org | www.face4pets.org

EIN #: 20-5333261





# JOIN OUR VET NETWORK



#### What is the Save-A-Life Vet Network?

The Save-A-Life Vet Network is a collaborative effort between FACE Foundation and veterinary hospitals throughout San Diego county. FACE Foundation provides financial assistance to pet owners who can't afford all or part of their pets' critical or lifesaving veterinary care. Grants are administered directly to our veterinary partner hospitals. To date, we have awarded over \$6M in lifesaving grants. By working in partnership with FACE, our network of veterinarians bring greater awareness to the issue of economic euthanasia and help us raise funds to save more lives.

#### How does it work?

The FACE Foundation gives grants to help save sick or injured pets at our network hospitals. In return, our partners help us fundraise and provide at least 25% off of services for qualifying FACE patients. FACE supplies each hospital with customized fundraising materials specifically designed for them. Each practice can choose from our marketing portfolio which includes posters, signs, a donation jar, brochures and our In Memory Letter Program. There are many ways to get involved with FACE. Our staff members are here to support each practice in their endeavors. There is no fee for membership into the Save-A-Life Network, just a sincere desire to help save the lives of beloved family pets in your practice and a willingness to help.

#### Why should I participate?

The FACE Foundation will help you save the lives of *your* patients. In these difficult economic times, we meet loving pet owners every day who can't afford emergency veterinary care —we know that you do too. The pet owners most at risk of losing their companions are often the ones who need them the most. They are families who can barely make ends meet, people with special needs, seniors living on a fixed income and the men and women who serve our country. Working with FACE allows you to make a positive difference in the lives of families in your practice, your neighborhood and the greater San Diego community.

#### What benefits does FACE offer its veterinary partners?

Because FACE is a 501(c)3 public charity, gifts made by your practice and your clients are tax-deductible. Additionally, FACE publicizes its partners regularly through news stories, social media, and events.

### **Applying for a FACE Grant**

#### Step 1: The following must be determined:

- The patient must be diagnosed by a veterinarian who determines that their condition is life threatening.
- Prognosis must be good with treatment.
- Financial hardship will prevent the pet owner(s) from following the recommended course of treatment.

\*Please note: FACE will review quality of life cases, where the pet is truly suffering, still has a good prognosis with treatment, but may not fall into the "immediately life threatening criteria." FACE also has a special cancer fund to be used specifically towards cancer treatment. Please speak to a FACE representative regarding the criteria for these grants.

#### **Step 2: The FACE application process:**

- 1. A Request for Financial Assistance (RFA) form needs to be completed by clients/pet's owner(s) and veterinarian. Form is one page and may be downloaded from FACE's website www.face4pets.org.
- 2. A complete treatment estimate. \*Treating hospital must provide a discount of at least 25% off the total bill.
- 3. Medical records showing the diagnosis, prognosis and recommended treatment.
- 4. Proof of clients' financial hardship, including but not limited to: screenshot of current checking/savings balances plus one month of bank activity, 1040, unemployment or Social Security statements, etc. Bank balances/statements will usually suffice as enough documentation in most cases, but each case is different.
- 5. Results of Care Credit application(s).

#### \*Documents may be emailed to grants@face4pets.org or faxed to 858-457-3223\*

Not sure if your patient meets FACE criteria? Call us! 858-450-3223

- Once the requested information has been received, FACE will give approval or denial (*in most cases within an hour*) to both the hospital and the owner.
- **Afterhours:** FACE's normal business hours are Monday-Friday from 9AM-5PM. We can only approve *emergency* cases during afterhours. These are cases that medically cannot wait until the next FACE business day. All afterhours applications must be emailed to grants@face4pets.org. Only complete applications will be reviewed.

#### **Notes on FACE Funding:**

- FACE does not provide funding for medical services already rendered. FACE funding **must** be approved prior to the animal receiving treatment. FACE is able to act quickly in extreme emergency situations.
- FACE does not provide funding for routine/non-emergency care or long-term treatment for illness other than cancer.
- Orthopedic surgeries must be performed by a Board Certified Veterinarian/Specialist.
- FACE supports spay and neuter. If an animal receiving FACE assistance is not altered, it will be at the time of the procedure so long as it will not jeopardize the health of the animal. If the spay/neuter cannot be performed at the time of treatment, the owner must agree to have their animal sterilized once it is medically safe to do so.

Bella



foundation®

Saving Pets and Helping Families



#### **FACE Foundation**

#### Request for Financial Assistance

Owner Name(s)	Home Address:		Home/Cell #:	
	own [	rent		
Owner Email	Employer (if currently wor	king)	Work Phone	
Pet's Name	Ownership Duration  Acquired pet from:	Pet's Birthday	Pet Insurance? Policy #:	□Y □N
Spayed/Neutered? Y Vaccines Current? Y	□N			
Annual Household Income:	Nature	of Financial Hardship (ple	ase be specific):	
Number of adults in household:				
Number of children in househol	d:			
Monthly rent/mortgage:	Financial Assistance (if	currently receiving):		
How much have you spent thus	far? How much more o	an you pay towards your	pets treatment toda	y?
	ard." What monthly donation will you			
that if I am approved for funding, I am no mation relating to the payment of funds <sub>I</sub>	financially responsible for charges incurred at that automatically approved for any further assistate oursuant to this application for any purpose. I against true and correct to the best of my knowled by the best of my knowled	nce. I authorize the Foundation ree to volunteer for the Founda	to use my and/or my pet's tion's special events and fu Signature:	s photograph and any infor- undraisers. I declare, under
4		8		
Diagnosis	Prognosis G G F DP	Recommended Pro	ocedure	
unable to fund for any costs assoc	nt from the usual and customary rate for to iated with the resuscitation and/or euthar CE will be the sole responsibility of the pet Signature	nasia of a pet. Any costs inc	urred that are not on t	
	3			
FACE Office Use Only:				
\$ 25% Discount	\$ Approved Credit □Y □N	\$ Owner Contributio	n \$ FAC	E Funds
REQUEST   APPROVED				
☐ DENIED	DATE	BY	FACE	E ACCT ID
FA & E foundation	DOCUMENTS ATTACHED → AFTERHOURS □	☐ ESTIMATE ☐ MEDICAL RECORDS ☐ CARE CREDIT RESULTS ☐ BANK STATEMENTS ☐ PHOTOS	Time/Date Initiated:_ Time Approved:	





## You can help family pets like Zara by fundraising for FACE!

How your hospital can help FACE

- Participate in the In Memory Letter Program (see attached)
- Keep a FACE donation jar on your reception counter
- Display FACE materials (brochures/flyers) in your lobby
- Sell FACE's "I heart my human" pet tags and "I saved a life " paws
- Sponsor and/or participate in FACE events
- Introduce valued clients to the FACE Foundation
- Purchase FACE merch at <u>www.facefoundation.threadless.com</u>
- Promote our new store: Wag N' Purr Shop www.wagnpurrshop.org
- Engage in our social media









# In Memory...



#### Show your clients how much you care with In Memory letters from FACE

Join FACE's In Memory Program and we will send a beautiful sympathy letter to your client when they lose a beloved pet.

For a tax-deductible \$10 donation, your client will receive a personalized letter informing them of your gift and demonstrating how this meaningful remembrance of their pet will benefit local pets and their loving families.

For \$5 more, FACE will include a heart-shaped cutout of seeded paper. This paper can be planted in soil, where wildflowers will grow in memory of your client's beloved friend.

"Clients are so touched, and always make a point to let us know how much it meant to have a donation in their pet's name & memory."

"It was the best thing to see after losing my girl. Thank you for making my day a little easier."

These letters can brighten a client's day, strengthen the bond between your hospital and your clients, and will most definitely help FACE save the lives of pets in need.

For more information about how to become part of the In Memory Program, please contact us!

The FACE Foundation is a 501(c)(3) Charitable Organization • EIN: 20-5333261

www.face4pets.org

admin@face4pets.org

858-450-3223



**Board Chair** 

Cini Robb

President Keith P. Richter

Vice Chair Howard Finkelstein

Secretary

Tammy Stevenson
Treasurer

Jarrett Bostwick

Board of Directors
Jarrett Bostwick
Danae Davis
Howard Finkelstein
John Hart, DVM
Wendy Khentigan, MD
Keith P. Richter, DVM
Cini Robb
Tammy Stevenson, DVM
Dori Vance, DVM
Amber Yoo

Advisory Committee

Missy Cameron Stephanie Coolidge Elyse Dittrich Seth Ganz, DVM Marie Green Max Jennings Gina Jordan Rachel Kagan, DVM Sandie Lampe Stephanie Lasalle Lindsay Mineo Ira Robb Susan Roll Larry Spitcaufsky Michael Woitkoski

**Executive Director**Danae Davis

FACE Foundation is a 501(c) (3) Charitable Organization EIN: 20-5333261 Jane Doe

Dear Jane,

123 Pleasant Street San Diego, CA 92101

SAMPLE IN MEMORY LETTER

The doctors and staff at **XYZ Veterinary Hospital** have made a generous donation to the FACE Foundation in memory of your beloved Sparky. We are so sorry to hear of your loss.

All of us who have owned pets know how much happiness these faithful and loving companions bring to our lives. When the time comes for them to leave us, in a very real sense, it is the loss of a family member. Please know that this donation will be used to assist families and pets in crisis and will most certainly save the lives of beloved pets.

Thanks to the generous support of our community, the FACE Foundation assists pet owners who are unable to partially or fully cover the cost of emergency or critical care their pets need to survive.

The void left by the loss of a cherished pet is enormous and certainly difficult to fill, but we hope you will find some comfort in knowing that this meaningful remembrance of Sparky will benefit countless other pets and their loving families.

Sincerely yours,

Danae Davis Executive Director danae@face4pets.org We do not grieve
without first loving.
We do not love without gaining
more than we could ever lose.

Date

#### In Memory Thank You Testimonials from Clients

"Thank you so much for your letter reaching out to me and letting me know about the donation made by my vet. It really touched me deeply that the doctors and staff cared enough to make a donation to FACE in memory of Charles. I miss him dearly! I also want to thank you for the special seeded paper heart that I am going to plant in my garden in Charlie's memory.

I am glad I got the opportunity to read more about your wonderful organization and your work for our 4 legged family members. Thank you once again for your kindness and compassion."

"It is difficult to express our gratitude for your concern described in your letter to us. Our loss of Mariah was grievous. It is comforting to remember her by realizing her love lives on through the donation that was made in her name.

Thank you so much for your concern and understanding of the loss of our friend and companion. Carry on your good work and God bless you."

The FACE Foundation is a 501(c)(3) Charitable Organization • EIN: 20-5333261



## 858-450-FACE(3223) | www.face4pets.org Owner First Name Owner Last Name Address City, State Zip Owner First Name Owner Last Name Address City, State Zip Patient's Name **Breed** Owner First Name Owner Last Name Address City, State Zip Patient's Name Breed

#### In Memory Donation Form

	m momory Doma	
Hosp	oital:	
been at (8	se fill out this form for pat euthanized. Forms may 58) 457-3223. Donations vebsite with a credit card	be faxed to FACE can be made via
	Owner First Name	Owner Last Name
	Address	
	City, State Zip	
	Patient's Name	Breed
	Owner First Name	Owner Last Name
	Address	
	City, State Zip	
	Patient's Name	Breed
	Owner First Name	Owner Last Name
	Address	
	City, State Zip	
	Patient's Name	Breed



# Stay Connected! SOCIAL MEDIA



www.facebook.com/FACE4Pets



www.twitter.com/FACE\_4\_PETS



face\_foundation



www.youtube.com/face4pets



www.linkedin.com/company/face-foundation



face4pets.wordpress.com (blog)







Rico